

THE YI TEAM MORTGAGE

WELCOME PACKAGE



Created exclusively
for the customers of Jon Ingram

ABOUT US

Our team takes a holistic approach to the mortgage process and works to structure your mortgage in the context of both your housing and financial plan. We are committed to delivering a wonderful borrowing and homebuying experience. This is a journey, and we are excited to be a part of it with you. We promise to put our 25 years of lending experience serving hundreds of families to work for you. We are up to the task and have engineered an efficient processes to deliver a transparent process providing proactive status updates and ensuring an on time closing at the terms promised.

- Fast turn times to meet your contingency dates
- Proactive status updates
- End to end control over the whole process
- Local ownership and accountability
- A commitment to a great home buying experience
- Surprise tools and gifts along the way to make your journey special
- A highly experienced, professional team with 5 star reviews



JON INGRAM

Senior Mortgage Advisor
NMLS #1076922

15245 Shady Grove Road
South Tower #450
Rockville MD 20850
301-525-8408



4 Big Reasons Homebuyers Choose The Yi Team

When it comes to your loan experience, how does Jon Ingrams's mortgage team measure up?



WE ARE A MORTGAGE ON A MISSION

Every month we donate 1% to causes we care about and we hope you do too! American Cancer, Heartly House, Lymphoma and Leukemia Society, Defeat DIPG and Rainbow House to name a few.



COMMUNICATION IS OUR THING

You'll hear from us regularly and so will your real estate agent. We believe that great relationships and communication are the key to success.



WE CLOSE FASTER

All that communication means that everyone is on the same page. We work with a "perfect loan process" which means your loan closes fast, smoothly and on time.



OUR CLIENTS ARE BUILDING THEIR WEALTH

We use our many years of experience to help clients reach their financial goals and build their wealth with a well planned mortgage.

Meet Our Team

You have a talented team of mortgage specialist who are in your corner! Take a look behind the scenes and see how your mortgage will come to life.



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You've probably already talked to Jon. He is the quarterback of the team. Once he has structured your loan to accomplish your goals, the teamwork begins.



JENNIFER HANSEL

Production Partner

Jen will be your new best friend. She gathers all the documents and information to make sure your loan goes through the underwriting process without a hitch. Jen is the maestro to the orchestra and will be sure to update you and all parties throughout.



UNDERWRITING

All of your documents and information are reviewed by the underwriters who approve your loan. This is who we've been trying to impress with your great assets and impressive income!



KELLIE HODGES

Brand Manager

Kellie makes sure you are the first to hear about fun events and learn more about the unique experience you'll find at The Yi Team.

What Our Clients Say About Jon Ingram



We strive for 5 Star service with every client and referral partner. Here's what people are saying about us.

"Exceptional communication, thorough consultation from the outset and speedy process. Thank you!"

Drew H | New Market

"Efficiency and responsiveness."

Dana L | Washington DC

"Everyone on the team was professional, knowledgeable, and friendly. This allowed me to feel comfortable and informed throughout the entire process."

Devona S | Bowie MD

"I felt that the team took the extra time to explain things to me, give me options, and resolve issues. I felt confident having them as my team."

Susan A | Rockville MD



"Great professionalism, care for the client, and amazing speed allowing us to be very competitive in this extremely challenging market!"

Ana D | Urbana MD

